

## USE LESS, SAVE MORE

We know that profits are derived from both sides of your business – sales and managed operational costs. We also know that inks are one of your most critical expenses. We are proud to offer you high quality inks that can save you between 15% -50% and provide vibrant, excellent color and great results.

Because our inks are cleaner, have better adhesion and scratch resistance and a broader color gamut, usage will be less and that translates into cost savings overall. On average, our customers are saving 30-50% on UV and solvent ink and 15-25% on dye sub ink.



### SOLVENT INKS:

Easy Conversion, Fully Compatible

All Global Imaging series solvent inks are fast drying and offer clean, high intensity colors. Available in both solvent and eco-solvent formulations, the solvent product line is available in fully compatible chipped cartridges or in multi-liter bottles for bulk and grand format delivery systems.

### UV INKS:

High Yields, Low Cost Per Liter

Our UV curable inks offer unrivaled quality and cost benefit. Not only do they have a much broader color gamut, our inks are also formulated with an aerobic stabilizer so when they are exposed to air (i.e. on the printhead surface) it does not create a “skin” like most manufacturer inks. Therefore constant purging is not necessary to have a clean printhead surface. That means our ink will typically yield approximately 1000 square feet per liter, compared to manufacturer inks that yield about 700 square feet per liter.

### DYE SUBLIMATION INKS:

Less Ink, Better Color

Digital textile printing is the most rapidly growing segment in our market and plenty of opportunity in margin gain exists. Our dye-sub inks have a higher pigment load than OEM inks, so you can use less ink to get better color. Less ink usage also means longer printhead and damper life. If you print pieces that require a heavy ink load like backlit, you will see a much better, richer image. With our water-based dye sublimation inks you can further increase your margin with lower prices and stay ahead of the competition with a better, brighter color gamut.



## UNPARALLELED QUALITY

Each Global Imaging series ink has been formulated to meet the exacting specifications of the most popular wide and grand format printers. Our inks are produced in a certified ISO 9001 manufacturing facility for strict quality control and batch-to-batch consistency resulting in the highest quality output.

## FAQ

### How do I convert?

UV conversion is simple. For each color we provide a one-liter bag of flush and an ink box. Plug it in, flush the entire solution and you are ready to plug in your new ink. We have ink chip overrides for those who require it.

Dye sublimation conversion requires a bit more technical expertise due to additional flushing and the priming of dampers and heads. You can choose to do it yourself with a technically proficient production person under our guidance or hire one of our highly competent technicians to provide on-site service for you. There is a two-week trial period available for these inks. Our dye sub conversion kit looks just like the OEM bulk ink system so there will be no obvious change to your printer after converting.



Dye sub conversion kit

### I'm using 3M inks. Can you compete?

Yes. We have a new formula that was specifically designed to match the adhesion and scratch resistance of 3M.

### What about color profiles?

Profiling will be required because you will have a wider color gamut and will require less ink to achieve even brighter colors. It is an up front investment that will save you money in the long run.

### Will I spend more money if I'm not under an ink contract?

Normally, what you get from a manufacturer ink contract is a discount off manufacturer parts and service. With our inks, the pigment load is much higher and the gamut is much wider which means you will be using far less ink than you are now. Additionally we have cleaner inks, which will extend the life of your dampers and printheads. The savings you will get from using our inks will far outweigh any cost you will have for service and we can offer you parts and service at prices that are typically better than the discount you are getting under your expensive ink contract. We also have a highly competent service team and we can provide service contracts on most equipment if you are simply more comfortable being under contract.

### What about distribution?

We can ship to most of the U.S. with 3-day ground shipping.

### What do I do about post-sales support and parts?

We have technicians on-site who can diagnose, support and repair issues for most printers.

Our partner company Global Garage sells parts online via live inventory that are new, refurbished or 3rd party.\* The costs of these parts are equal to or less than what you are paying when under an expensive ink contract.

Another way to keep your parts costs down and your printer in optimal condition is to keep your printheads clean. Global Garage offers a printhead cleaning service for industrial heads, for about 10% of the cost of buying new heads. And as an added benefit, when you are using our ink you get an additional discount of almost 50% off cleaning services. Many of our customers have an extra set of heads that they simply continue to rotate through sending to us for cleaning and using on their printer. By doing this they are able to avoid the huge expense of a new head or the hassle of downtime or poor quality from clogged heads.

\* We cannot get parts for Epsoms and some Rolands.



## EXCEEDING EXPECTATIONS

*"I have been very happy with Global Imaging Inks. The conversion process went smoothly and our printer performs with little need for purging. The durability of the prints and quality of the color is impressive."*

– Kasey Cummings  
KD Designs - Tempe, Arizona